

# HEAD OF OPERATIONS / DIRECTOR PROJECT MANAGEMENT (F/M/D)



## WHY AXIMPRO®?

We offer an attractive working environment in a future-oriented industry, as well as varied and independent activities. A small and dynamic company awaits you with flat hierarchies and short decision-making paths. We offer hybrid working models with home office and working from abroad possibilities, and a charming office in the center of Vienna.

**Aximpro®** is the agency for sales optimization. By integrating communication and technology, we make sales more successful. We are a communications agency, a software developer, and a consulting company specializing in channel marketing, co-marketing, and accelerating sales performance. We are based in Munich and Vienna, with teams in the USA and Nepal, and we operate globally. Our clients include well-known international companies in the IT sector as well as international and national distribution companies.

For our team in Vienna or Munich, we are looking for a

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### YOUR MAIN RESPONSIBILITIES INCLUDE:

- Disciplinary and operational responsibility for all project managers in Aximpro as well as our software development team in Nepal.
- Ensuring the successful implementation of all customer projects – online and offline - in close collaboration with the Account Directors and Account Managers.
- Leading and managing non-technical, technical and software development projects.
- Developing and implementing project management strategies, processes and tools to optimize project execution.
- Ensuring compliance with quality standards and project goals.
- Promoting collaboration and communication between various teams and departments.
- Driving efficiency and positively contributing to profitability.
- Supporting and/or leading new business and sales initiatives together with the Managing Director.

### EXPERIENCES AND QUALIFICATIONS:

- At least 3 years of experience in a comparable position, ideally in an agency and international environment.
- Proven experience in leading and managing non-technical, technical and software development projects.
- Strong project management skills and ideally relevant certifications.
- Excellent ability to lead and motivate teams.
- Hands-on approach, pragmatism, and willingness to roll up sleeves and get involved in operational execution together with the team.
- Outstanding communication skills in English and German.
- High affinity for technology and software development.

## HAVE WE RAISED YOUR INTEREST?

**Then, please apply with a current CV and state your salary expectations as well as the earliest possible starting date, to Monika Lehmann at [mlehmann@aximpro.com](mailto:mlehmann@aximpro.com)**

**Do contact Monika if you have any questions: +49 8161 2499 115.**

We look forward to hearing from you!